



FARM SERVICES LTD.

Chesley, On

519-363-3308

1-800-269-2561

JANUARY

Newsletter

Feed Samples

Depending on where you are in the province, it may not feel like it, but winter has settled in and is here to stay, at least for a few more months. Forages, especially corn silage, have had time to ferment and “digest” in storage – and that means it is time to update your forage analyses.

But how are these analyses any different from the ones you sampled when you were storing your forages in the first place? While “static” nutrient values may not change drastically with storage time (i.e., mineral concentrations, and to a slightly lesser extent protein, starch, etc.), their digestibility and their availability will. Forage digestibility is an enormous driver behind ruminant diet formulation.

A balanced ration and targeted nutrition are incredibly important to an efficient operation. Any animal’s nutrient requirements can vary widely based on stage of production, and knowing the nutrient composition and forage digestibility of on-farm feeds allows nutritionists to formulate to specific amounts. Knowing whether or not a forage has become more digestible allows us to maximize animal health and performance with the feeds you have on farm while avoiding the over-feeding of costly ingredients.

By working closely with your on-farm rep or nutritionist to develop a comprehensive feed testing plan, you can ensure healthy animals and healthy bottom lines.

Welcome Jamie O’Shea!



We are pleased to announce that Jamie O’Shea has joined B&L Farm Services Ltd. as a full time Beef Sales Representative. Born and raised on a traditional beef feedlot and cash crop farm, Jamie developed a passion for beef cattle from an early age. Purebred Hereford heifers purchased during his 4-H years formed the basis of a 40-cow herd which continues to produce bulls and females which are marketed privately and in annual sales.

After graduating from the University of Guelph, Jamie worked in a consultant role on several large farms in Russia and has six years of experience working as a beef and ruminant nutrition specialist in Ontario. An auctioneer and ringman at cattle sales, Jamie continues to be involved in local, provincial and national beef industry organizations. Jamie may be contacted by calling 519-477-1238 or by emailing jamie@blfarm.com.

Welcome Kyle Horst!



We are pleased to announce that Kyle Horst has joined B&L Farm Services Ltd. as a full time Dairy Feed Sales Representative. Kyle was born and raised on the family dairy farm, Trinal Holsteins, Teeswater, Ontario, and from a very early age took a keen interest in dairy cows and dairy genetics.

He worked alongside his dad and brothers in the care of livestock; milking, feeding, reproduction and animal health. In the fall of 2018, Kyle and his brother Craig started their own 50-cow free stall dairy operation, Prolific Holsteins, near Formosa, Ontario. Kyle may be contacted by calling 519-357-8180 or by emailing kylehorst@blfarm.com.

Wallenstein Feed Raising Healthy Dairy Goat Kids

January 9, 2018

Trillium Mutual Insurance Office 495 Mitchell Road S, Listowel, On

Program

9:30 am- Registration

10 am- Opening Remarks

10:10 am- Introduction to WFS

10:30 am- Milking Goats in the Netherlands

12 pm- Lunch

1:15 pm- Industry & Nutrition Overview

1:40 pm- Giving Goat Kids the Best Start

Please RSVP by January 4, 2018

By emailing: goatmeeting@WFS.ca

Or by calling: 1-800-265-8858 (Tara Reynolds)

Milking Goats in the Netherlands—Alexander Van Der Schans

Alexander, along with his wife Irmgard, sons Wibe and Wessel and daughter Sanne operate a progressive dairy goat farm in The Netherlands.

The Van Der Schans family has been in the dairy business since 1985. In 1997, they started raising doelings. Between the years of 1999 and 2004; they grew their herd from 250 to 2500- with all goats being CAE and CI negative.

Their herd became infected with CAE and the Van Der Schans family made the difficult decision to repopulate their herd, to once again become CAE and CI negative.

They repopulated their herd, and since 2005 have grown from 2500 to their present number of 4000 milking goats; a portion of their milk goes to their families' processing plant.

The Van Der Schans family also sells breeding stock, as many as 5000 per annum.

Their mission is to maintain a high health status in their herd, and to focus on high quality genetics.

Feeding Success: Dairy Edition

January 30, 2019

Linwood Rec Complex 5279 Ament Line, Linwood, On

Program:

9:30 am- Registration

10 am- Opening Remarks

10:10 am- Introduction to WFS

10:30 am- Forming Expectations and Moving Forward From the CUSMA Dairy Provisions

11:15 am- Economic Farm Evaluation

12pm- lunch

1:15 pm- Achieving Efficiency Through Consistent Feeding

2pm- Maximizing Prewaning Success in Dairy Calves

2:30pm- Closing Remarks

Please RSVP by January 23rd, 2019

By emailing holly@blfarm.com or by calling 1-800-269-2561 (Holly or Susan)