



Farm Services Ltd.

Chesley, On
519-363-3308
1-800-269-2561

September Newsletter

Thank You!

On behalf of B&L Farm Services Ltd. We would like to send a special thank you out to Don and Dianne Reinhardt of Mildmay on their retirement and thank them for 13 years of loyal business!

We would also like to thank all our other loyal customers, we wouldn't be what we are today without you.

We have a large selection of Silage Covers. They vary in size from 20X100 Ft to 60X200 Ft.

We also carry Feed Fresh silo covers:

- High puncture or tear strength
- Reinforced oxygen barrier
- 18 month outdoor longevity
- 1 step cover installation



Call B&L Farm Services 519-363-3308 for more info!

If you need feed samples taken talk to your salesman, the office or a delivery driver!

We have insulated boots and coveralls available! Talk to Tracy 519-363-3308



Wood Pellets

Talk to Robin about your wood pellet needs for the upcoming winter season

Tyler's Tip: Loop necktie under the halter when in tie outs, that way the halter doesn't slide off.

Answer to: "Wallenstein Feed Supply is too "BIG"!"

WFS is getting too big – One of our core values is supporting independent family farms by offering excellent service and value. We don't own livestock, quota or do processing because we don't want to compete with customers and we want them to make their buying decision without any strings attached. This has been successful and more and more farmers want to deal with us. All of our growth comes from new customers . We don't buy other feed mills or "buy" business, we aren't doing anything different than in the past. As we grow, we constantly invest back into the community by creating jobs both directly and indirectly. We look at our investments in technology and facilities as a commitment to the industry to allow us to continue servicing the farmers that like our style of business. There's a good chance, in the near future, that some of our independent competitors will sell to multinational companies and there will be less and less "independent" choices for farmers, and we want to always be that option for them so we need to continue to grow to be competitive.

Wendell Schumm- Wallenstein Feed & Supply, Ruminant Division Manager

Milk Replacer Special

Month of September only!

Buy 10-39 bags get \$2.50 off per bag

Buy 40 bags you can get a \$100 rebate

Please Note:

The store and feed desk will be closed and no feed will be delivered on October 8th for Thanksgiving.

POWER UP RECEIVING RATION AND PREMIX

High in protein, digestible fibre sources and available with Rumensin or Deccox and in bags or bulk

Call Jarrett Johnson 519-379-6404 or Tyler Gibson 519-503-7100

For more information

New Feed Truck!!

Due to growing business we are purchasing a new highway tractor to pull a 40ft tri-axle trailer with a 38ft high output auger and a self contained blower system.

The truck is expected to be on the road in January 2019 with Kyle Johnson as the Driver.



Commodity Pricing

Commodity pricing is currently fluctuating and it is hard to judge the future price. Three large ethanol plants are planning shutdowns in mid to late September, this will put upward pressure on commodity pricing.

To order commodities call 519-363-3308 and talk to Robin or Bob

We often receive phone calls for “tomorrow morning delivery”. We try our best to accommodate customers but we do this best when we have notice in advance from customers. By 2 or 3 pm we often have the following days fleet committed to deliveries for the next day. Similarly on Fridays at 2 or 3 pm we often have Mondays fleet committed to deliveries. For us to best serve you we ask that you give us 2-3 days notice for feed orders. Our delivery drivers work long hours Monday to Friday and take weekends off.

We offer automatic delivery to feed customers. All we need to know is the feeding rate and number of animals, then we will call 2-3 days prior to expected delivery. If you are interested in automatic delivery talk to Robin 519-363-3308

The Johnson Family and Staff at B&L Farm Services Ltd.